



STATE OF INDIANA

REQUEST FOR INFORMATION/INNOVATION 26-85299

INDIANA DEPARTMENT OF ADMINISTRATION

**ON BEHALF OF THE
ALL STATE AGENCIES**

**SOLICITATION FOR:
FLEET GPS/TELEMATICS SERVICES**

**RESPONSE DUE DATE:
MARCH 13, 2026**

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REQUEST FOR INFORMATION/INNOVATION 26-85299

INTRODUCTION

This is a Request for Information/Innovation (RFI) issued by the Indiana Department of Administration (IDOA) on behalf of all state agencies regarding fleet GPS/telematics services.

It is the intent of IDOA to solicit responses to this Request for Information/Innovation in accordance with the specifications contained in this document and associated attachments. Neither this RFI nor any response (proposal) submitted hereto is to be construed as a legal offer. The goal of this RFI is to gather general functionality and general pricing structures from vendors for the development of a potential Request for Proposal (RFP).

THE STATE MAY ELECT TO LIMIT PARTICIPATION IN ANY FUTURE COMPETITIVE SOLICITATION TO VENDORS THAT RESPOND TO THIS RFI.

BACKGROUND AND OBJECTIVE OF THE RFI

The **Indiana Department of Administration (IDOA), Indiana Department of Natural Resources (DNR), and Indiana State Police (ISP), Indiana Department of Transportation (INDOT), and Indiana Department of Correction (DOC)** (the "State") are issuing this Request for Information (RFI) to solicit information from qualified vendors regarding comprehensive Global Positioning System (GPS) telematics and fleet management solutions.

The primary objective of this RFI is to identify the current "state-of-the-art" in telematics technology to improve driver safety, optimize fuel consumption, automate maintenance scheduling, and enhance the overall operational efficiency of the State's diverse vehicle fleet. This is a market research tool only; it is not a formal solicitation for bids.

BACKGROUND

The State's fleet serves as the backbone for critical public services, ranging from administrative transport and environmental conservation to emergency response and infrastructure maintenance. Currently, the fleet is managed using several different service providers.

As our operational demands grow, the State seeks a centralized, cloud-based platform capable of providing real-time data visibility across multiple departments and agencies. We are particularly interested in solutions that offer:

- **Safety Analytics:** Harsh braking, hard cornering, speeding over 80mph, and seatbelt compliance.
- **Security:** Compliance with government data standards (GovRAMP, FedRAMP, or CJIS if applicable).

Additional system requirements are noted in the agency specific write-ups.

CURRENT STATE OF THE FLEET

To provide vendors with the necessary context for their responses, the following profile represents the State's current fleet inventory:

Category	Details
Approximate Total Vehicle Count Per Agency	IDOA: 140 vehicles INDOT: 3,471 vehicles DNR: 1,200 fleet vehicles, 250 law enforcement vehicles DOC: 640 fleet vehicles ISP: 2,064 vehicles
Geographic Scope	State of Indiana

Note to Vendors: The State operates a "mixed fleet" environment. Responses should address how your hardware/software solution handles various OBD-II and J1939 protocols, as well as non-powered assets if applicable.

INFORMATION REQUESTED

The State invites vendors to provide a brief overview of their solution, specifically addressing the following:

1. **Hardware Options**
2. **Reporting & Dashboards**
3. **Implementation**
4. **Future product updates and availability**

DEMOS

The State is requiring potential respondents to offer limited demonstrations of their systems to the participating agencies. Details of each agency's demonstration requirements are listed in the agency write-ups.

Attachment B – DNR write-up

Attachment C – DOC write-up

Attachment D – IDOA write-up

Attachment E – INDOT write-up

Attachment F – ISP write-up

PRICING STRUCTURE (FOR MARKET RESEARCH ONLY)

Note: This is not a formal quote. Please provide a general overview of your commercial model:

- Is the pricing per-device, per-month (SaaS), or a one-time purchase?
- Are there tiered subscription levels (Basic Tracking vs. Advanced Tracking)?
- Are there additional costs for API access or data exports?

RESPONSE FORMAT AND ATTACHMENTS

Respondents should submit responses to the RFI describing how they will meet the specific requirements of this RFI and the deliverables included within. All narrative responses must be provided to the State in Microsoft Word format. Respondents must structure their response according to the sections outlined below to facilitate the State's review of the responses. **[THE TOTAL RESPONSE SHOULD NOT BE MORE THAN 15-20 PAGES IN LENGTH.](#)**

If you would like to provide a response/feedback to this RFI for a potential RFP for IDOA, you must provide your response to State as shown in the RFI Timeline and Response Submission section below.

RFI TIMELINE

The following timeline is only an illustration of this RFI process. The dates associated with each step are not to be considered binding.

Anticipated RFI Dates:

Activity	Date
Issuance of RFI	February 11, 2026
Deadline to Submit Written Questions (3:00PM Eastern Time)	February 18, 2026
Response to Written Questions/RFI Amendments	March 4, 2026

QUESTION / INQUIRY PROCESS

All questions/inquiries in regards to RFI 26-85299 must be submitted in writing via email using **Attachment A**, Questions and Answers Template, by the deadline of **February 18, 2026 by 3:00PM ET** to rfp@idoa.IN.gov. The email subject line should contain the following phrase:

“REQUEST FOR INFORMATION/INNOVATION 26-85299, QUESTION AND INQUIRIES.”

Following the question/inquiry due date, IDOA will compile a list of the questions/inquiries submitted by all Respondents. The responses will be posted to the IDOA website as soon as possible. Only answers posted on the IDOA website will be considered official and valid by the State. No Respondent shall rely upon, take any action, or make any decision based upon any verbal communication with any State employee.

Please note that Robert Cohen (rcohen@idoa.in.gov) is the State’s single point of contact for this RFI.

Inquiries are not to be directed to any other staff member. Such action may disqualify respondent from further consideration in this RFI and any subsequent RFP process.

If it becomes necessary to revise any part of this RFI, or if additional information is necessary for a clearer interpretation of provisions of this RFI prior to the due date for submissions, an addendum will be posted on the IDOA website.

CLARIFICATIONS AND DISCUSSIONS

The State reserves the right to request clarifications on information submitted to the State. The State also reserves the right to conduct discussions, either oral or written, with the Respondents. These discussions could include requests for additional information, requests for cost information or technical requirements response attachment revision, etc. Additionally, in conducting discussions, the State may use information derived from the responses submitted by competing Respondents only if the identity of the Respondent providing the information is not disclosed to others. The State will provide equivalent information to all Respondents which have been chosen for discussions.

The Procurement Division will schedule all discussions. Any information gathered through oral discussions must be confirmed in writing.

CONFIDENTIALITY

It is important to note that all information submitted in Respondent’s proposals to this RFI will be kept confidential and will not be made available to the public unless this RFI does not result in the release of a solicitation at a later date. If a solicitation results from this RFI, then the information contained in the proposal submissions for this RFI must be made available to the public once the resulting solicitation has been awarded and the protest period has ended.

Respondents are advised that materials contained in proposals are subject to the Access to Public Records Act (APRA), IC 5-14-3 et seq., and, after award, the entire solicitation file may be viewed and copied by any member of the public, including news agencies and competitors.

Please note citing “Confidential” on an entire section is not sufficient. The Public Access Counselor (PAC) provides guidance on APRA. Respondents are encouraged to read guidance from the PAC on this topic as this is the guidance IDOA follows:

- [18-INF-06; Redaction of Public Procurement Documents Informal Inquiry](#)

Respondents claiming a statutory exception to the APRA must indicate so on a separate attachment labeled **“Confidential Documentation Listing”**. That document should include the following information:

- List all documents where claiming a statutory exemption to the APRA;
- Specify which statutory exception of APRA that applies for each document;
- Provide a description explaining the manner in which the statutory exception to the APRA applies for each document.

When claiming confidential information, respondents should submit two versions of their response:

- 1) A confidential version (for the State’s review and evaluation)
 - a. Confidential Information must be clearly marked in a separate folder.
- 2) A redacted version (for public records requests)

If the Respondent does not identify the statutory exception, the Procurement Division will not consider the submission confidential. The State also reserves the right to seek the opinion of the PAC for guidance if the State has doubts the cited exception is applicable.

Prices are **NOT** confidential information.

RESPONSE SUBMISSION INSTRUCTIONS

Firms interested in providing information to IDOA should submit responses via email to rfp@idoa.IN.gov. All responses must be received no later than **March 13, 2026 by 3:00PM ET**. The subject line of the email submission must clearly state the following:

“RESPONSE TO REQUEST FOR INFORMATION/INNOVATION 26-85299”

Any information received after the due date and time may not be considered.

No more than one proposal per Respondent may be submitted.

Tempaltes outlined in this document should be returned in their native file format.

The State accepts no obligations for costs incurred by Respondents in anticipation of being awarded a contract.